



America's Credit Unions

Credit Unions Outperform Banks in Mortgage Lending Efforts

Credit unions are the original consumer financial protectors and work every day to help families reach their dreams of home ownership.

The latest available Home Mortgage Disclosure Act (HMDA) data shows that credit unions remain the best option for consumers when it comes to buying a home. In fact, **credit unions are every consumer's best option when it comes to purchasing, refinancing, or improving their home.**

- Based on America's Credit Unions analysis of 2022 HMDA data using the rubric and performance criteria developed and employed by the National Community Reinvestment Coalition (NCRC) in its 2009 report "Credit Unions True to their Mission? (Part II).

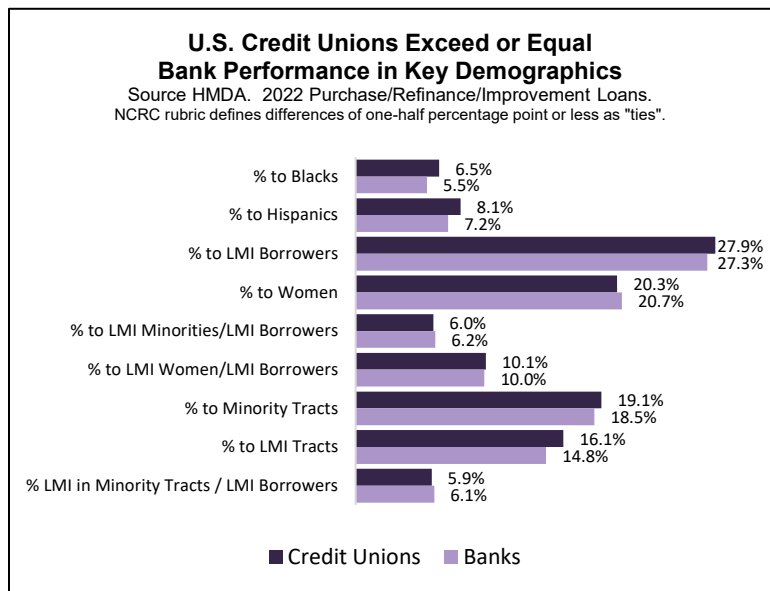
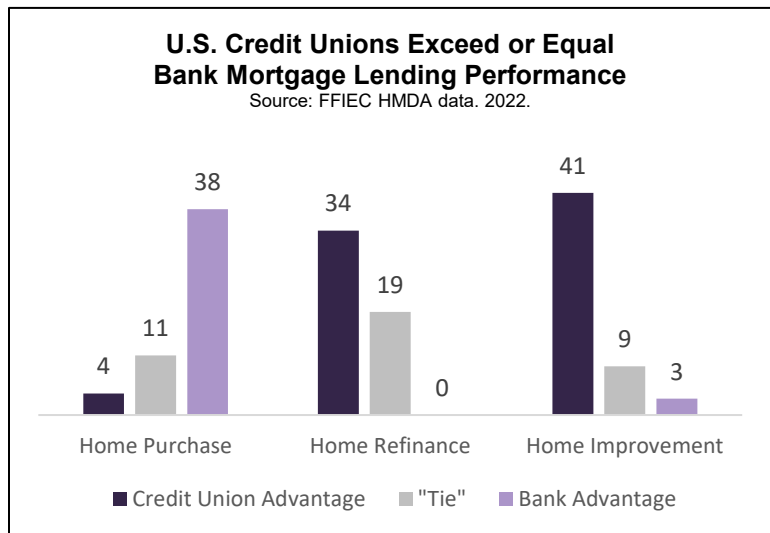
America's Credit Unions analysis shows that credit union mortgage lenders **equaled or outperformed bank mortgage lenders** in 118 of 159 metrics – **74%** of all criteria studied.

Credit union mortgage lending efforts benefit consumers across all key demographics – including share of loans to Blacks, Hispanics, women, and low-to-moderate income (LMI) borrowers, as well as five other groupings.

Credit unions are people helping people. CRA requirements aren't necessary for credit unions to serve the underserved.

Unlike banks - which are compelled by the Community Reinvestment Act (CRA) due to historical systemic failures to lend in minority and lower-income communities - credit unions act due to their focus and structure as member-owned, not-for-profit financial

cooperatives. The credit union mortgage approval disparity ratios equal the rate reported by CRA-banks in every key demographic evaluated, without credit unions being subject to CRA.



Two-thirds of all U.S. credit unions have restricted fields of membership that legally prevents them from serving broader communities - restrictions that banks do not face. Despite this, credit unions achieve an elevated level of favorable lending outcomes across the country.

All consumers – including the financially challenged - save big with credit unions.

- Credit union members saw more than **\$22.9 billion in economic benefits** for the 12 months ending December 2023, and non-members received billions more in benefits due to credit unions' presence in the marketplace.

Based on America's Credit Unions' analysis of NCUA and DataTrac data.

- Borrowers saved as much as **\$70,000 during the life of a 30-year fixed rate** mortgage when financing with a member-owned credit union rather than a for-profit bank or mortgage company.

Based on 2022 HMDA data.

- Savings are the largest for those with significant credit score challenges.

Low monthly payments and more access to personal counseling services at credit unions results in lower higher resilience (lower delinquency) among credit union members.

Credit unions want to do more.

Credit unions stand ready to help minority and disadvantaged populations have access to more options and services they need. Adjusting field of membership restrictions to allow more access, rather than imposing new, costly layers of regulation on credit unions, would provide more financial options for those who need it most.